



August 3, 1998

Dear Members & Friends:

Our July 19th quarterly meeting was well attended. We had some very good discussions.

One of the topics was our inability to supply lambs and ewes in quantities demanded for export to Mexico. These buyers want lots of 200, and they want them young and cheap. I just received another call from a man in Missouri this past week. He had a goal of 5,000 head in lots of 200. These too were going to Mexico.

I can still sell all the lambs I can raise to the Islamic Community in Norman, Ok. for \$1.00 per pound. They must be 6 months to 1 year old. If you live in the Norman area and have some available, call Shureif, 405-425-3831.

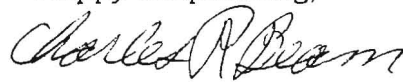
Topic number two was about the length of the tails and the points for the registry. I have been quite liberal with the tail length. I even suggested that we not count off points of the short tails. We voted to continue counting off points for short tails, but on most no more than 2 or 3 points should be counted off. For the docked tails, 5 points should be counted off because there is no way for us to know how short the tail would have been. It is very hard to see the tails in most of the pictures I receive and some seem to be so close to the body that I can't tell how far down they go. I will continue to do the best that I can.

The third topic was the Internet service. AOL was charging a \$5.00 service charge for the electronic transfer of \$21.95 each month, making that service \$26.95 a month. We have changed our service to our rural Electric Co.. The new E-Mail address is BBSAI@oecadvantage.net. The AOL service will remain active as well until August 15th because we were in the middle of the billing period. The OEC advantage service is \$17.95 per month. By paying for one year service in advance we get two months free or \$179.40 per year. We also get a personal page of 5 megabytes. Our modem is suppose to receive fax from fax machines. We will have to read the book again and get this set up. The Fax number will be 405-447-2979.

I have written another small brochure that is ready except for a little art work. The heading will read: Do you have a Cedar problem? We have the answer. The main purpose for this brochure will be to help us market our excess rams.

Rudy Crawford and his good wife were wonderful host. We enjoyed seeing all of the Exotic animals at this beautiful farm. If you would like to host one of our meetings, contact Theresa Nobles, 405-495-3604. The next meeting will be October 20, 1998 hosted by David Sechrist and his wife, Midwest City, Okla.

Happy Shepherding,

A handwritten signature in cursive script that reads "Charles R. Beam". The signature is written in black ink and is positioned above the printed name.

Charles R. Beam, Sec.